

AS OF AUG 05. 2016

PENNSYLVANIA

MIC DRIVERS		EMPLOYMENT GROWTH RANK		BUSINES	S COSTS	VITALITY	
INANCIAL \$\$€	ENERGY &	2016-2018 31 4th quintile	2016-2021 34 4th quintile	INDEX 95%	rank 39	RELATIVE 87%	rank 37
CENTER	RESOURCES	Best=1, W	orst=54	U.S.=100% Hi	ghest=1, Lowest=51	U.S.=100%	Best=1, Worst=51
CVCLE STATUS							

Recent Performance. Pennsylvania had a good year in 2017, and the economy is in its best shape since before the Great Recession. Job growth has been steady at around 1% all year, which is below average for the U.S. but healthy for a state with demographic and fiscal headwinds. Private services are leading the way, and while government remains a weak spot, goodsproducing industries are no longer a drag.

Despite the progress, however, the recovery remains unfinished. Hourly wages are increasing at only a mild pace, and new data indicate that personal income grew a disappointing 2% year over year in the third quarter. Steady job gains alongside a failure of wages and incomes to accelerate suggest that the labor market still has room to improve.

Housing. The housing market will be the last piece of the recovery to fall into place for PA, making 2018 a banner year for residential construction. Though the housing market has gradually and steadily improved, a significant amount of pent-up housing demand remains. Qualityadjusted single-family house prices are growing at their fastest pace since the housing bubble burst, but they still lag the U.S. rate by more than 2 percentage points. Similarly, single-family permitting is trending up but still falls short of prerecession levels.

Some of the weak demand for single-family homes has been offset by multifamily, but total household formation and permitting remain low. The labor market will finally tighten enough to deliver stronger wage and income growth over the next two years, releasing pent-up singlefamily housing demand. Construction employs just over 4% of the state's workers but is on track to create about one in six net new jobs

Natural resources and mining. The energy bust has run its course and will no longer be a burden on PA. From 2014 to 2016, natural resources and mining losses cost the state 16,000 jobs, weighing heavily on metro areas with large energy sectors, including Pittsburgh and Williamsport. However, natural gas prices have moved up from historic lows, arresting the decline in energy payrolls over the last year. Large pipeline projects in development should further support prices over the next few years by allowing natural gas to be shipped to higher-demand states. Productivity gains will keep a lid on labor demand, but the industry will add some jobs in the near term.

Demographics. Weak demographics are one of the harshest headwinds against PA. Low population growth has been a problem for the state over the last few years. Newly released Census data for 2017 reveal that the state rebounded from population losses during the prior year to add residents at the fastest clip in five years. Still, population growth is weak relative to the 1990s and 2000s, and an annual growth rate of just 0.14% puts PA behind most of its neighbors and the U.S.

One factor is that the state's natural rate of population growth, births minus deaths, is one of the lowest in the country. Another issue is that PA is losing population to other states. Despite a better year demographically in 2017, these nearterm trends suggest the population will decline. In addition, the Trump administration's critical stance toward immigration will contribute to a slowdown in net international migration to the state over the next few years.

The Pennsylvania economy will keep pace with the Northeast in the near term as the housing market improves and the state's labor market moves to full employment. In the long run, slow population growth and fiscal problems will weigh on job growth and ensure that the state lags the nation.

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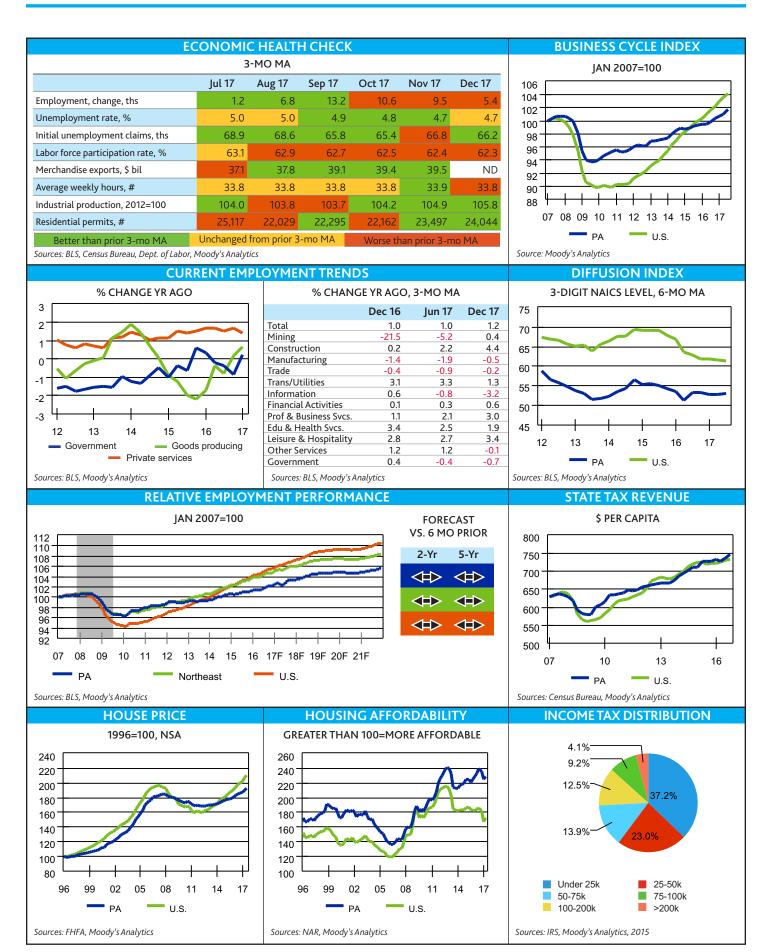
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Adam Ozimek

January 2018

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2011	2012	2013	2014	2015	2016	INDICATORS	2017	2018	2019	2020	2021	2022
597.3	607.2	617.1	629.5	644.2	647.7	Gross state product (C09\$ bil)	660.8	680.4	691.7	694.2	711.0	726.5
5,686	5,726	5,740	5,788	5,834	5,887	Total employment (ths)	5,951	6,018	6,056	6,057	6,085	6,132
1.2	0.7	0.2	0.8	0.8	0.9	% change	1.1	1.1	0.6	0.0	0.5	0.8
7.9	7.7	7.1	5.8	5.3	5.5	Unemployment rate (%)	4.9	4.3	4.2	4.7	4.9	4.9
5.1	4.4	0.6	4.1	3.8	1.8	Personal income growth (%)	2.8	5.1	5.1	4.0	4.1	4.1
12,743	12,768	12,778	12,790	12,791	12,787	Population (ths)	12,806	12,811	12,798	12,778	12,757	12,744
17.8	9.9	0.1	-2.5	-7.5	-12.5	Net migration (ths)	11.6	-1.7	-18.8	-26.5	-26.3	-17.2
11,790	13,432	15,505	16,371	15,420	16,457	Single-family permits (#)	18,482	24,249	29,720	30,656	35,312	36,519
3,177	5,364	6,145	8,688	7,434	6,846	Multifamily permits (#)	6,530	5,975	5,862	5,132	5,417	5,882
365	362	366	372	383	395	FHFA house price (1980Q1=100)	410	423	426	435	449	465
8.3	8.0	8.1	7.4	6.5	6.1	Mortgage delinquency rate (%)	6.1	5.5	5.4	5.4	5.6	5.8
565.2	599.7	622.7	651.0	675.7	678.4	New vehicle registrations (ths)	668.9	708.3	710.0	667.7	685.6	745.0
32,364	28,253	26,171	23,102	21,584	20,871	Personal bankruptcies (#)	20,789	19,532	20,341	22,809	27,564	33,839

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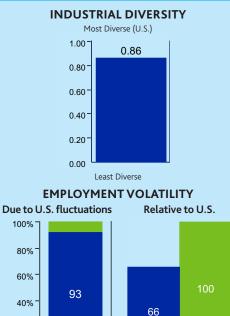


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PU	BLIC
Federal	96,733
State	156,600
Local	451,258
2016	

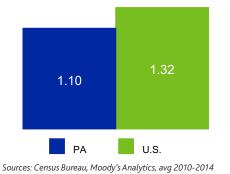


U.S.

PA

ENTREPRENEURSHIP

EMPLOYMENT IN NEW COMPANIES, % OF TOTAL



MERCHANDISE EXPORTS

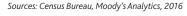
\$ mil	% of total
36,484.4	100.0
9,989.5	27.4
3,675.4	10.1
2,221.5	6.1
2,120.5	5.8
1,469.5	4.0
\$ mil	% of total
36,484.4	100.0
36,484.4 7,469.8	100.0 20.5
,	
7,469.8	20.5
7,469.8 3,802.5	20.5 10.4
	36,484.4 9,989.5 3,675.4 2,221.5 2,120.5 1,469.5

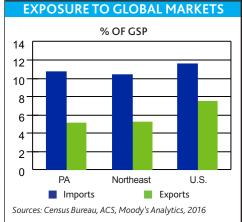
INDUSTRY EMPLOYMENT AND INCOME

20% 0%

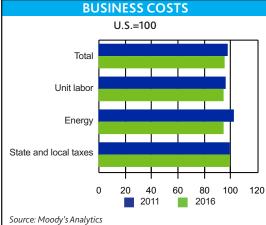
Not due to U.S. Due to U.S.

	% OF TOTAL EMI	PLOYMENT	AVERAGE ANNUAI	EARNINGS
Sector	PA	U.S.	PA	U.S.
Mining	0.4	0.4	\$57,317	\$90,606
Construction	4.1	4.7	\$71,746	\$67,379
Manufacturing	9.5	8.6	\$74,555	\$80,835
Durable	59.9	62.5	\$73,573	\$83,048
Nondurable	40.1	37.5	\$76,043	\$77,168
Transportation/Utilities	4.7	3.8	\$70,290	\$64,189
Wholesale Trade	3.7	4.1	\$82,966	\$80,930
Retail Trade	10.8	11.0	\$31,364	\$34,829
Information	1.4	1.9	\$236,045	\$114,771
Financial Activities	5.4	5.7	\$48,274	\$53,946
Prof. and Bus. Services	13.5	14.0	\$72,593	\$68,173
Educ. and Health Services	20.7	15.7	\$56,202	\$54,662
Leisure and Hosp. Services	9.5	10.8	\$25,373	\$27,790
Other Services	4.4	3.9	\$38,787	\$36,665
Government	12.0	15.4	\$77,716	\$77,509





Sources: Percent of total employment — BLS, Moody's Analytics, 2016, Average annual earnings — BEA, Moody's Analytics, 2016



HIGH-TECH EMPLOYMENT % of total Ths PA 255.7 4.3 U.S. 6,937.1 4.8 HOUSING-RELATED **EMPLOYMENT** Ths % of total PA 482.7 8.2

13,565.7

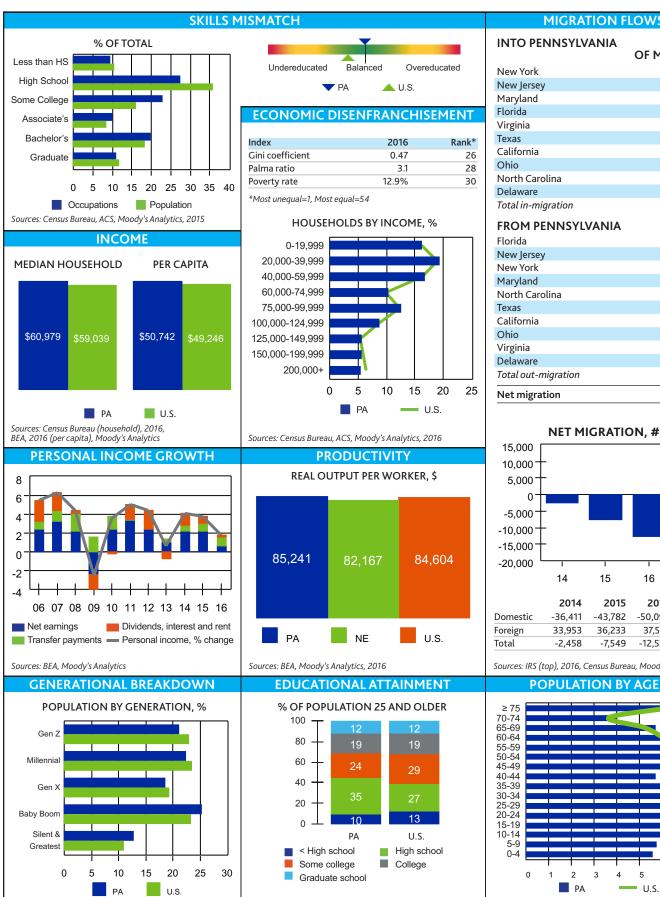
Source: Moody's Analytics, 2016

9.4

U.S.

LEADING INDUSTRIES BY WAGE TIER

		NAICS	Industry	Location Quotient	Employees (ths)
		5511	Management of companies & enterprises	s 1.5	137.3
	HIGH	6211	Offices of physicians	1.1	111.8
	Ĭ	GVF	Federal Government	0.9	97.7
		5415	Computer systems design & related srvc	s. 0.9	71.9
		GVL	Local Government	0.8	449.7
	≙	6221	General medical and surgical hospitals	1.3	238.2
	Ω	6113	Colleges, universities & prof. schools	2.4	168.8
		GVS	State Government	0.8	155.7
		7225	Restaurants and other eating places	0.8	344.9
	ΓOΜ	6241	Individual and family services	1.5	135.8
-	2	4451	Grocery stores	1.1	123.6
		5613	Employment services	0.8	109.3
	Sou	rce: Moo	dy's Analytics, 2016		

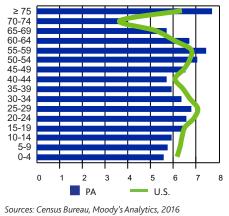


Sources: Census Bureau, ACS, Moody's Analytics, 2016

MIGRATION FLOWS

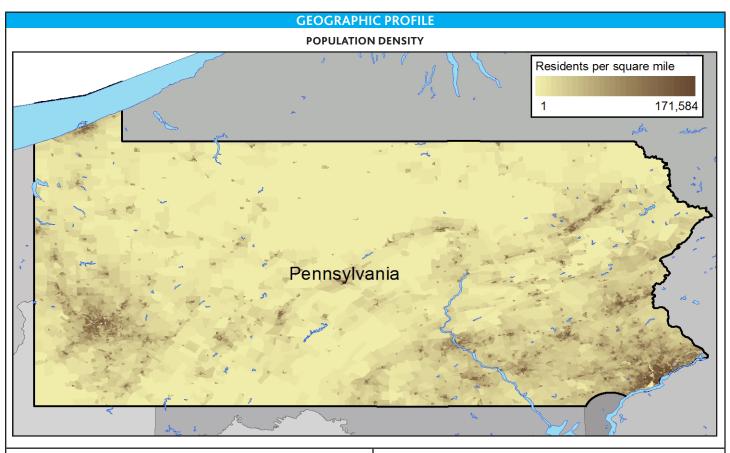
INTO PENNSYLVANIA	NUMBER OF MIGRANTS
New York	27,355
New Jersey	26,690
Maryland	13,563
Florida	12,628
Virginia	8,514
Texas	8,153
California	7,617
Ohio	7,369
North Carolina	6,670
Delaware	5,653
Total in-migration	177,230
FROM PENNSYLVANIA	
Florida	27,981
New Jersey	20,805
New York	16,908
Maryland	11,595
North Carolina	11,457
Texas	10,913
California	10,676
Ohio	10,188
Virginia	9,923
Delaware	7,696
Total out-migration	210,490
Net migration	-33,260

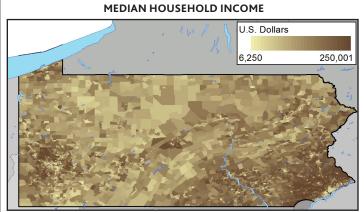
16 17 2015 2016 2017 -43,782 -50,098 -25,793 36,233 37,570 37,389 -7,549 -12,528 11,596 Sources: IRS (top), 2016, Census Bureau, Moody's Analytics **POPULATION BY AGE** %



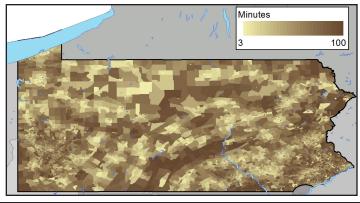
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Sources: Census Bureau, ACS, Moody's Analytics, 2015





MEDIAN COMMUTE TIME



Sources: ACS, Moody's Analytics

POPULATION & HOUSING CHARACTERISTICS

	Units	Value	Rank*
Total land area	sq mi	44,742.7	32
Population density	ratio population to land area	286.2	10
Total population	ths	12,805.5	5
White	% of population	77.0	19
Hispanic	% of population	7.0	30
Black	% of population	10.8	21
Asian	% of population	3.4	20
U.S. citizen at birth	% of population	91.4	26
Naturalized U.S. citizen	% of population	3.6	24
Not a U.S. citizen	% of population	3.3	30
Median age		40.6	8
Total housing units	ths	5,612.0	5
Owner occupied	% of total	60.3	5
Renter occupied	% of total	27.7	35
Vacant	% of total	12.0	31
1-unit, detached	% of total	57.0	43
1-unit, attached	% of total	18.6	3
Multifamily	% of total	20.5	27
Median year built		1963	

Sources: Census Bureau, Moody's Analytics, 2016 except land area 2010

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